

Plan InSite : Custom Plan Benchmarking

Active as of: September 30, 20XX



Nov 02 20XX

Demo

Benefit: Dental

Expense Type: All / All

Attribute: Waiting period

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

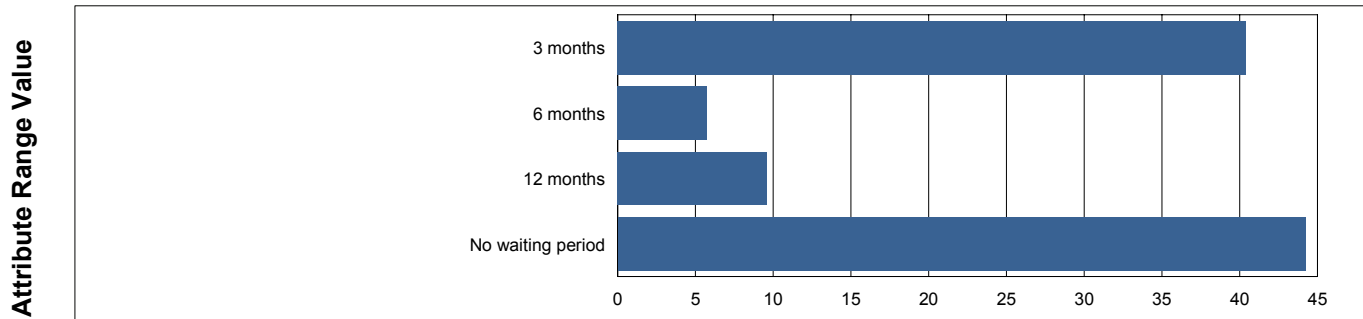
Attribute Range Value: 3 months

My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
3 months*	9	21	40.4
6 months	3	3	5.8
12 months	2	5	9.6
No waiting period	11	23	44.2
Totals	25	52	100.0

Waiting period

My Client Range Value = 3 months



Percentage of Plans

The range marked with an asterisk (*) represents the attribute value for your client.

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Sun Life Assurance Company of Canada

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Active as of: September 30, 20XX



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Demo

Benefit: Dental

Expense Type: All / All

Attribute: Fee guide

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

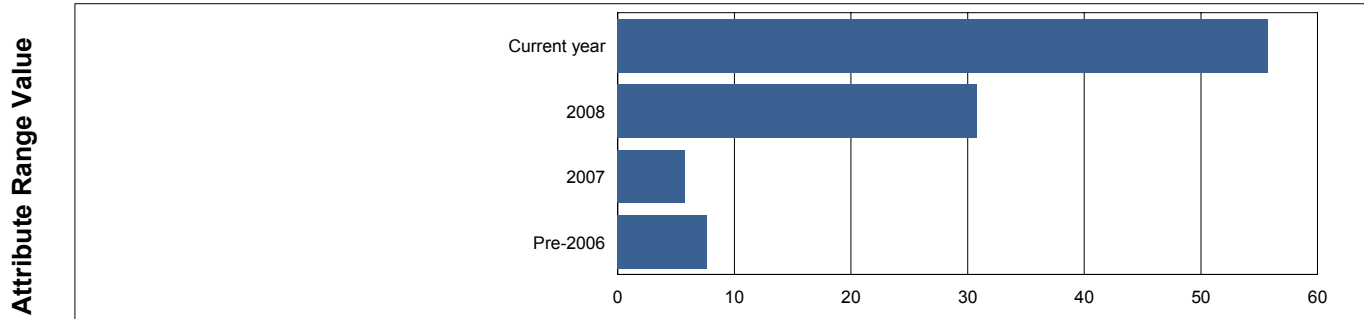
Attribute Range Value: Current year

My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
Current year*	14	29	55.8
2008	7	16	30.8
2007	1	3	5.8
Pre-2006	2	4	7.7
Totals	24	52	100.0

Fee guide

My Client Range Value = Current year



Percentage of Plans

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Plan *InSite* : Custom Plan Benchmarking

Active as of: September 30, 20XX



Nov 02 20XX

Demo

Benefit: Dental

Expense Type: All / All

Attribute: Specialist coverage

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

Attribute Range Value: No

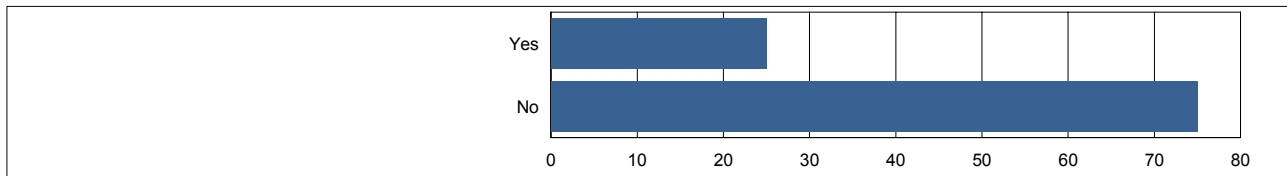
My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
Yes	6	13	25.0
No*	15	39	75.0
Totals	21	52	100.0

Specialist coverage

My Client Range Value = No

Attribute Range Value



Percentage of Plans

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Demo

Benefit: Dental

Expense Type: All / All

Attribute: Deductible (individual)

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

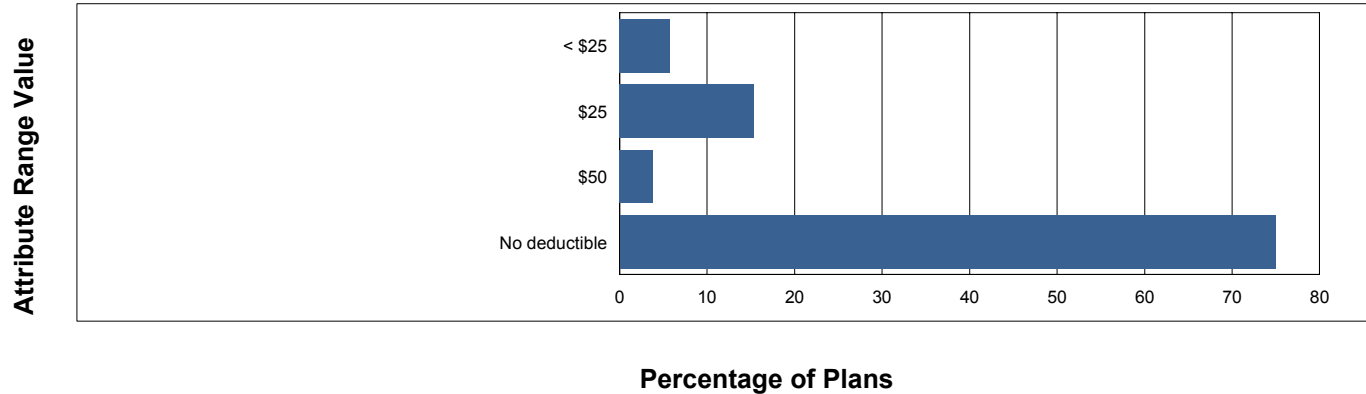
Attribute Range Value: No deductible

My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
< \$25	1	3	5.8
\$25	3	8	15.4
\$50	2	2	3.8
No deductible*	15	39	75.0
Totals	21	52	100.0

Deductible (individual)

My Client Range Value = No deductible



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Demo

Benefit: Dental

Expense Type: All / All

Attribute: Deductible (family)

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

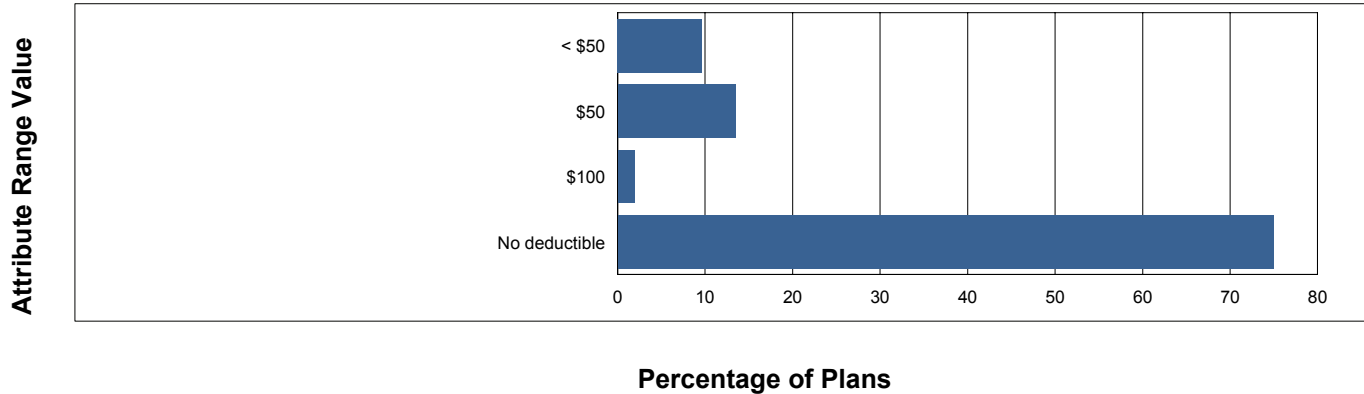
Attribute Range Value: No deductible

My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
< \$50	3	5	9.6
\$50	3	7	13.5
\$100	1	1	1.9
No deductible*	15	39	75.0
Totals	22	52	100.0

Deductible (family)

My Client Range Value = No deductible



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Demo

Benefit: Dental

Expense Type: All / All

Attribute: Dependent age limit (child)

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

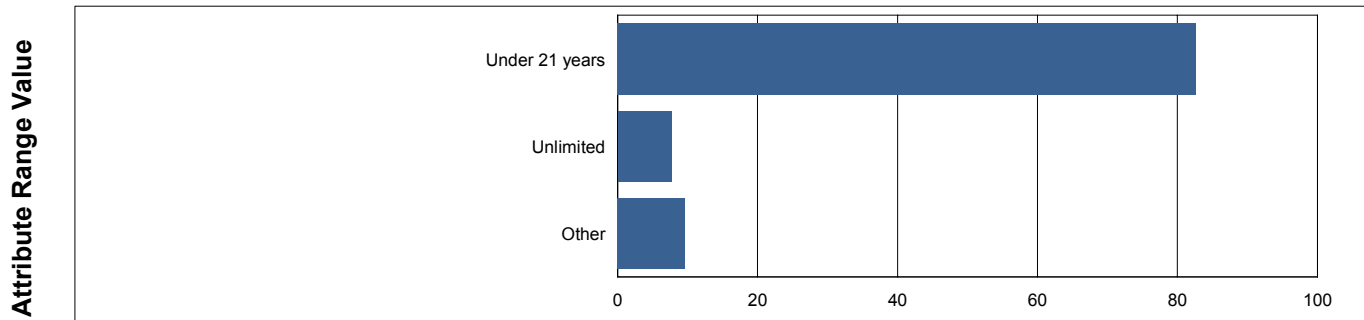
Attribute Range Value: Under 21 years

My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
Under 21 years*	17	43	82.7
Unlimited	2	4	7.7
Other	2	5	9.6
Totals	21	52	100.0

Dependent age limit (child)

My Client Range Value = Under 21 years



Percentage of Plans

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Nov 02 20XX

Demo

Benefit: Dental

Expense Type: All / All

Attribute: Dependent age limit (full-time student)

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

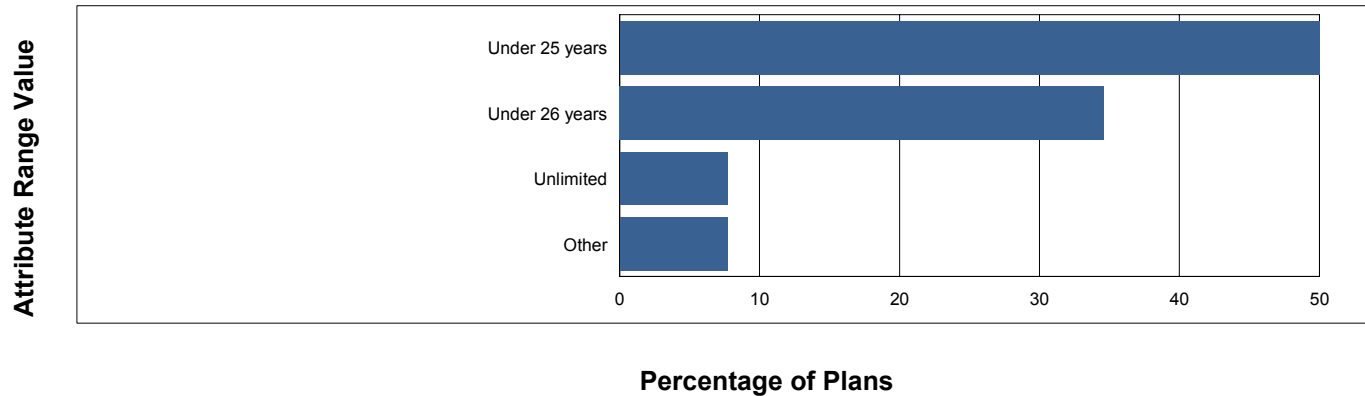
Attribute Range Value: Under 25 years

My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
Under 25 years*	10	26	50.0
Under 26 years	10	18	34.6
Unlimited	2	4	7.7
Other	1	4	7.7
Totals	23	52	100.0

Dependent age limit (full-time student)

My Client Range Value = Under 25 years



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Plan InSite : Custom Plan Benchmarking

Active as of: September 30, 20XX



Nov 02 20XX

Demo

Benefit: Dental

Expense Type: All / All

Attribute: Member termination

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

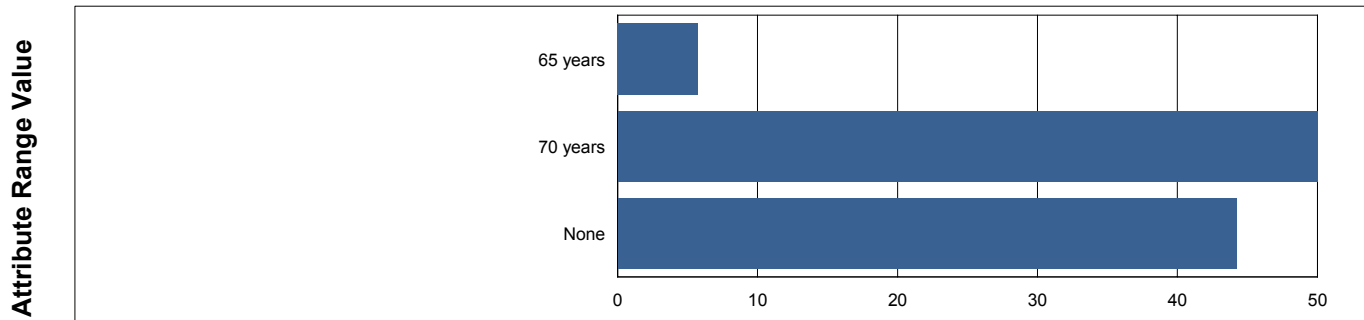
Attribute Range Value: 65 years

My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
65 years*	3	3	5.8
70 years	13	26	50.0
None	8	23	44.2
Totals	24	52	100.0

Member termination

My Client Range Value = 65 years



Percentage of Plans

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Active as of: September 30, 20XX



Nov 02 20XX

Demo

Benefit: Dental

Expense Type: All / All

Attribute: Member termination at retirement

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

Attribute Range Value: Yes

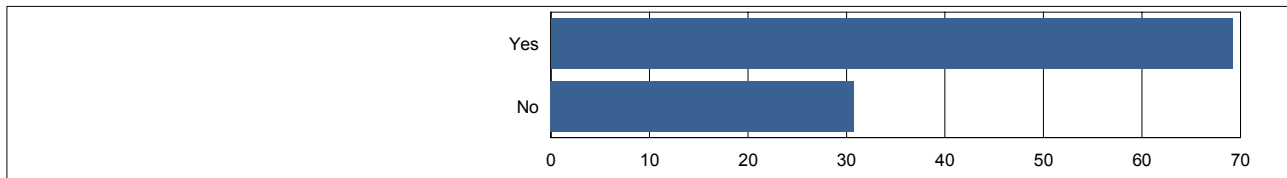
My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
Yes*	17	36	69.2
No	7	16	30.8
Totals	24	52	100.0

Member termination at retirement

My Client Range Value = Yes

Attribute Range Value



Percentage of Plans

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Active as of: September 30, 20XX



Nov 02 20XX

Demo

Benefit: Dental

Expense Type: Diagnostic, Preventive / All

Attribute: Coverage

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

Attribute Range Value: Yes

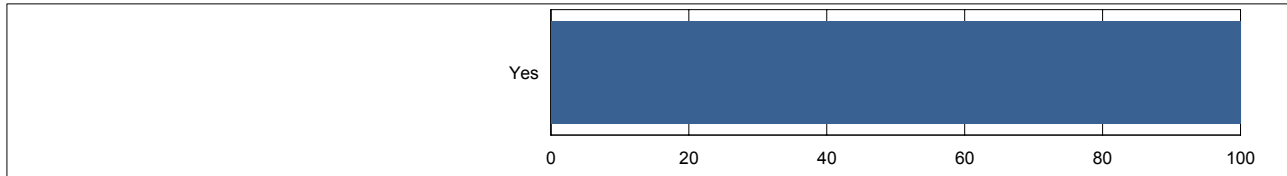
My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
Yes*	19	52	100.0
Totals	19	52	100.0

Coverage

My Client Range Value = Yes

Attribute Range Value



Percentage of Plans

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Nov 02 20XX

Demo

Benefit: Dental

Expense Type: Diagnostic, Preventive / All

Attribute: Deductible applies

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

Attribute Range Value: No

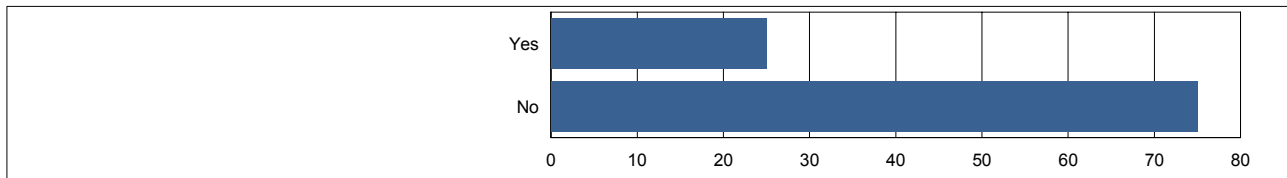
My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
Yes	6	13	25.0
No*	15	39	75.0
Totals	21	52	100.0

Deductible applies

My Client Range Value = No

Attribute Range Value



Percentage of Plans

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Demo

Benefit: Dental

Expense Type: Diagnostic, Preventive / All

Attribute: Co-insurance

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

Attribute Range Value: 80%

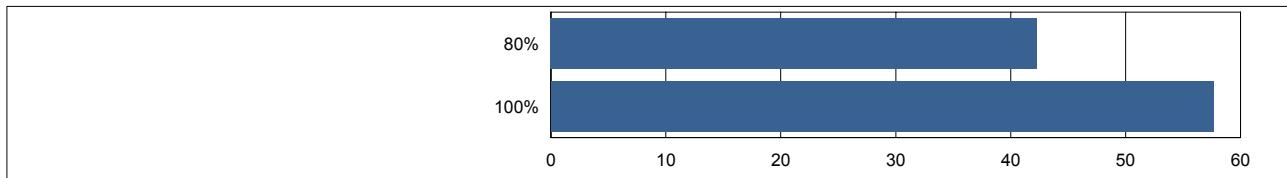
My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
80%*	11	22	42.3
100%	14	30	57.7
Totals	25	52	100.0

Co-insurance

My Client Range Value = 80%

Attribute Range Value



Percentage of Plans

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Active as of: September 30, 20XX



Nov 02 20XX

Demo

Benefit: Dental

Expense Type: Diagnostic, Preventive / All

Attribute: Benefit year maximum

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

Attribute Range Value: \$1,500

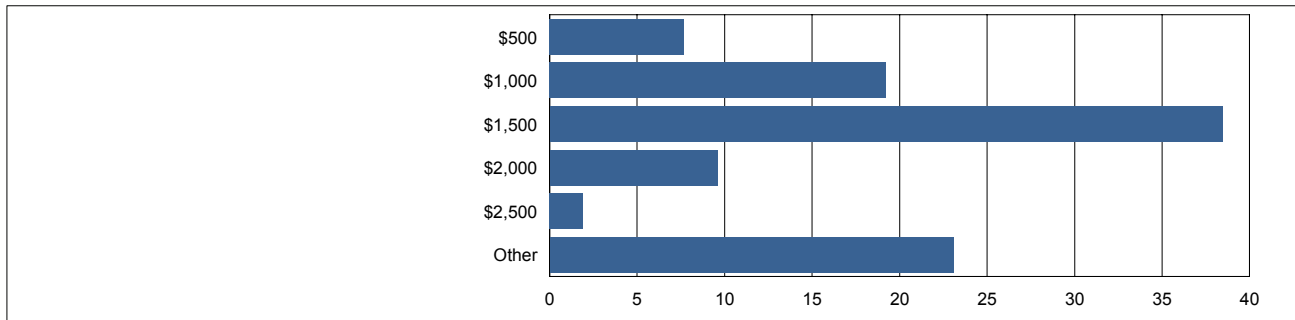
My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
\$500	3	4	7.7
\$1,000	6	10	19.2
\$1,500*	8	20	38.5
\$2,000	5	5	9.6
\$2,500	1	1	1.9
Other	6	12	23.1
Totals	29	52	100.0

Benefit year maximum

My Client Range Value = \$1,500

Attribute Range Value



Percentage of Plans

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Nov 02 20XX

Demo

Benefit: Dental

Expense Type: Diagnostic, Preventive / Recall oral exam

Attribute: Coverage

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

Attribute Range Value: Yes

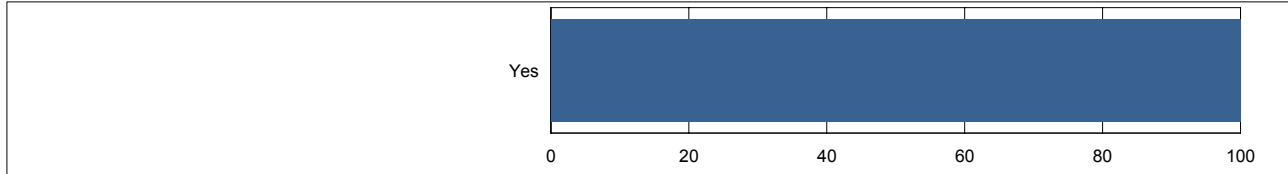
My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
Yes*	19	52	100.0
Totals	19	52	100.0

Coverage

My Client Range Value = Yes

Attribute Range Value



Percentage of Plans

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Nov 02 20XX

Demo

Benefit: Dental

Expense Type: Diagnostic, Preventive / Recall oral exam

Attribute: Frequency

Selection Criteria	My Client	My Comparative Group	Number of Plans
Number of Members:	100 - 499	100 - 499	52
Province:	All	All	
Industry:	Manufacturing; Electrical Equipment; All	Manufacturing; Electrical Equipment; All	

My Client

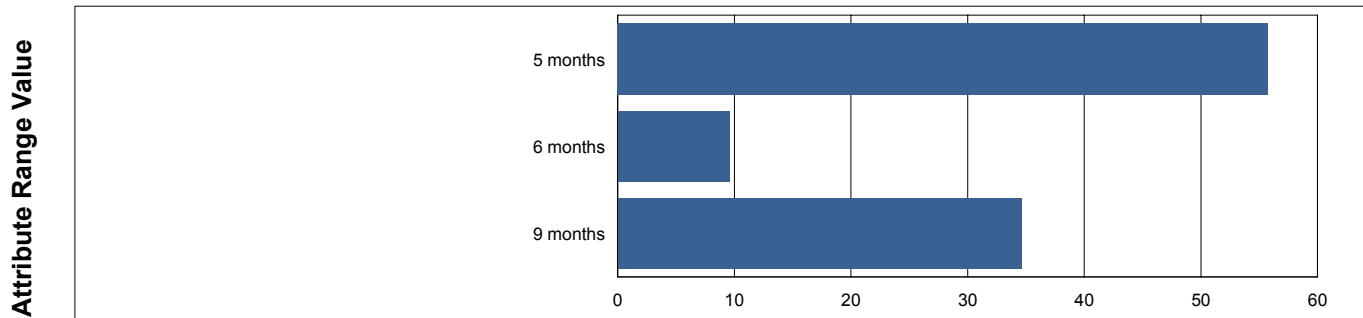
Attribute Range Value: 6 months

My Comparative Group

Attribute Range Value	Number of Contracts	Number of Plans	Percentage of Plans
5 months	11	29	55.8
6 months*	4	5	9.6
9 months	9	18	34.6
Totals	24	52	100.0

Frequency

My Client Range Value = 6 months



Percentage of Plans

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