

CREATING A WINNING BENEFITS PLAN FOR YOUR STAFF



Do you spend time in a pre-shot routine?

A PGA golfer was quoted saying, "Although the swing is important, it's the pre-shot routine that makes the difference between a good shot and a great shot." BenefitDeck takes the same approach to benefits. Helping companies visualize the end goal in mind, BenefitDeck sets up everything that is required, making it seamless for its clients to execute the steps and develop a winning benefits plan.

Who We Are

BenefitDeck is an industry-recognized and respected benefits consulting and advisory firm providing expertise to small-to-medium sized business in thriving industries (20 to 200 employees). In this specialized field, it takes an experienced benefits advisor to keep up with industry changes specific to group insurance.

BenefitDeck's client services team assists with claims and administration of your plan, saving your time and resources having to call insurance providers. BenefitDeck also provides regular reporting and commentary to keep business owners up-to-date on relevant plan issues.

What you can expect from BenefitDeck

- Annual negotiation with insurance companies renewal on your behalf
- Quarterly claims experience monitoring, reporting and analysis
- Employee meeting and ongoing claims resolution
- Payroll and administration setup and training
- Designing the right plan and price out options

Common Problem



In recent years, employee benefit costs have been escalating at a rapid rate. These increases are overlooked because business owners are busy running their businesses. Company management does not have the time to make an informed decision due to lack of sufficient information and sound advice.

Expertise



Our goal is to help clients with their benefit plan decision through open communication and advise in their best interest. BenefitDeck has helped clients find solutions to these common challenges:

- How long should a company keep an employee on the plan while they are on long-term disability?
- What is the best way to design a plan such that plan abuse is minimized and discouraged?
- How to conduct a retrospective claims analysis to evaluate plan cost effectiveness?
- How should a multi-national company setup a benefits plan for their local and expatriate staff?
- What is the best way to setup premium contribution such that the plan is not taxable?

Whatever the situation, BenefitDeck's consultants have the solution.

The Solution



BenefitDeck's consultants have the answers to your benefit questions. A second opinion benefit review identifies areas of savings or plan improvement.

BenefitDeck Consulting Ltd.

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BenefitDeck's Brand Guarantee

Access to Key Decision makers

BenefitDeck has direct access to insurance company senior executives, helping you resolve any issues quickly.



Independence

BenefitDeck is truly independent and we work for you, not for insurance companies. Whichever provider you are with, we are by your side.



Specialization

BenefitDeck is specialized in the employee benefits business, allowing us to provide clients with expertise.



Accountability

BenefitDeck ensures that the insurance company pays your employees' legitimate claim, holding them accountable.



Transparency and Full Disclosure

BenefitDeck is committed to transparency and full disclosure of potential conflicts of interest.



Testimonials

We are pleased to have Donald Chu and his team at BenefitDeck handle DigiBC's member health benefits plan. BenefitDeck has created a plan for our members that allows us to raise our voice in the industry. Our members are very pleased with BenefitDeck's level of professionalism and support and we look forward to working with them in the future.

Howard Donaldson,
President, DigiBC



Digital Alberta is pleased to announce that we have partnered with BenefitDeck Consulting Ltd. to establish a benefit program for our members. After months of due diligence, the board has decided that it would be a major value add for our members to partner with BenefitDeck and provide access to a benefit plan catered to the digital media industry.

Michelle Sklar,
President, Digital Alberta



Donald and the team at BenefitDeck always work hard to come up with solutions to address our concerns. We have had issues with staff turnover and seasonality in our industry and Donald has the solutions for our problems. Donald's team is always quick to resolve claim and plan issues. I have recommended Donald to many other of my fellow franchisee owners.

Jarek Litwinsky,
IHOP Franchisee Owner



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